



FINANCING IRISH INFRASTRUCTURE 2016

22 - 23 NOVEMBER 2016
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Programme

22 November 2016

18:00 – 21:30 Pre-conference drinks reception and sit down dinner with after dinner speaker:



Derry Gray
President,
Dublin Chamber of Commerce

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23 November 2016 | Financing Irish Infrastructure conference

08:30 Registration

09:00 Welcome Address by the Chair



Aaron Boyle
Partner,
Arthur Cox

09:10 KEYNOTE MINISTERIAL ADDRESS – the Government’s capital plan and what it means for the infrastructure industry



Paschal Donohoe
Minister for Public Expenditure
and Reform

09:30 PRESENTATION: Procuring, awarding and financing the PPP pipeline

- Current status of the PPP project pipeline
- Changes to the procurement of projects
- Timeframes for delivery
- Who is bidding and who is financing – opportunities for new market entrants



Brian Murphy
Director, National
Development Finance Agency
(NDFA)

10:00 PANEL: Innovations in financing and procuring Ireland’s infrastructure

- The vision and the opportunities from Limerick 2030
- Private sector’s role in addressing the housing deficit
- Opportunities for higher education campus projects
- Infrastructure – bridging the gap between spending and investment



Kieran Reeves
Senior Executive Planner,
Economic Development
Directorate, Limerick City and
County Council



Greg Power
Head of Capital Projects and
Planning Estates and Facilities,
Trinity College Dublin



John O’Connor
Chief Executive,
Housing Agency



Donal Murphy
Head of Infrastructure and
Credit Investments, Ireland
Strategic Investment Fund

11:00 Morning coffee

11:15 Welcome address by chair



Michele Connolly
Partner,
KPMG Ireland

11:20 PRESENTATION: Strategic planning and infrastructure in Cork



Michael W Lynch
Senior Planner, Planning
Policy Unit,
Cork County Council

11:55 PANEL: Private sector response to the pipeline

- How attractive is the pipeline in the global context
- Gearing up for the mid-term review of the Capital Plan
- Are there missed opportunities for private sector involvement?
- Will Brexit change the level of bidder interest?



John McDonald
Development Director,
Graham



Tzvetelina Bogoina
Bid Director, UK Investments,
Balfour Beatty Investments



Bill Harkins
Business Development
Director, BAM PPP UK & Ireland



Andrew Freeman
Senior Director,
DIF

12:40 PANEL: The finance - the structure, the terms and where is it coming from?

- Banks versus institutional investors versus multilaterals – where is the funding coming from?
- The changing landscape of the primary and secondary markets
- Current terms and pricing – where are we now?
- An update on EIB-led initiatives and lending



Conor Barrett
Head of Project Finance,
Ireland,
Bank of Ireland



Ade Bamford
Director, Structured Finance
Solutions,
MUFG



Sylvain Delion
Senior Vice President,
Macquarie Capital



Nicolas Bourgoïn
Executive Director, Global
Infrastructure & Projects,
Natixis



Richard Amor
Senior Banker,
European Investment Bank

13:30

Lunch

14:30

PANEL: Operational management of projects

- Cutting costs without cutting corners
- Monitoring the construction phase
- Solving issues on the ground – examples of best practice



Kerr Houston
Partner,
Johnston Houston



Stephen Clancy
Regional General Manager,
Pario Ireland



Mike Felton
Director,
Currie & Brown Investments



David Corrigan
Head of Project Management,
NDFA

15:15

PRESENTATION: Enhancing ports through partnership: Rosslare Europort

- What models are available to Iarnród Éireann (Irish Rail) to develop one of Ireland's vital portals?
- Could more partnership models be used to develop Ireland's port and maritime infrastructure?
- Where will funding come from?



Boudewijn Jansen
Senior Advisor and Owner,
RebelGroup International

15:45

PRESENTATION: Building the case for the mid-term review

- Engaging with government to build a case for more PPPs
- Educating the public sector about what benefits partnerships can bring
- Using lessons from overseas to create a good news story



Aidan Sweeney
Senior Executive: Government,
Enterprise & Regulatory Affairs,
Ibec

16:15

Chairman's closing remarks and close of conference